



Market Newsletter First Quarter 2025

EXECUTIVE SUMMARY

- In the first quarter, US stocks fell, but non-US stocks and bonds appreciated.
- The US economy had been faring well with sturdy growth, plentiful jobs and declining inflation, before the uncertainty brought about by trade tariffs.
- Survey data from consumers and businesses shows a significant decline in sentiment in response to tariffs.
- Initial calculations show that tariffs will lead to a decrease in economic growth around the world.
- The impact of various events on stock prices could be surprising sometimes. For example, stocks of the primary targets for tariffs in March—Canada, Mexico, and China—were up for the year. This is because market prices incorporate the aggregate expectations of investors.
- Over the long term, turbulence in the market such as the one we are currently experiencing seems like a blip in the long-term graph of stock appreciation.
- Successful investing requires one to capitalize on the favorable long-term odds and protect permanent loss from the unfavorable short-term odds, by creating diversified, resilient portfolios and good planning.

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Table 1: Market indices

(Returns include dividends reinvested)	Quarter to date	Year to date	1 Year	3 Year Annualized	5 Year Annualized
S&P 500	-4.27%	-4.27%	8.25%	9.06%	18.59%
S&P Mid Cap 400	-6.10%	-6.10%	-2.70%	4.42%	16.91%
S&P Small Cap 600	-8.93%	-8.93%	-3.38%	0.38%	15.09%
MSCI Emerging Markets	3.01%	3.01%	8.65%	1.91%	8.38%
MSCI EAFE	7.01%	7.01%	5.41%	6.60%	12.31%
Vanguard Total Bond Market Index	2.70%	2.70%	4.70%	0.39%	-0.53%
Investment Grade Credit	2.36%	2.36%	5.30%	1.48%	1.79%
Non-Investment Grade Credit	0.94%	0.94%	7.60%	4.84%	7.21%
Bloomberg Commodity Index	8.88%	8.88%	12.28%	-0.77%	14.51%
Dollar Index	-3.94%	-3.94%	-0.27%	1.96%	1.02%
10 Yr. Rate	4.25% 03/31/2025	4.25% 12/31/2024	4.21% 03/31/2024	2.33% 03/31/2022	0.70% 03/31/2020

Source: S&P Dow Jones, ml.com, MSCI.com, Morningstar, Bloomberg, Yahoo Finance

Table 2: Vanguard Life Strategy (Asset Allocation) Funds

	Quarter to date	Year to date	1 Year	3 Year Annualized	5 Year Annualized
Income (20% stocks)	1.43%	1.43%	5.11%	1.95%	2.78%
Conservative Growth (40% stocks)	0.79%	0.79%	5.53%	3.19%	5.9%
Moderate Growth (60% stocks)	0.22%	0.22%	5.93%	4.37%	9.01%
Growth (80% stocks)	-0.32%	-0.32%	6.37%	5.55%	12.18%

Source: Vanguard

<u>Table 3: Recent Major US Economic Releases (These indicators have a significant impact on the stock market)</u>

As of 04/03/2025			
	Latest Release	Recent Trend	Notes
			Jobs data surprised to the upside reflecting a
			strong labor market. However, this data is
			backward looking and it remains to be seen
			what effect Tariffs and cuts in government
Non-Farm Employment	228,000	Positive	employees will have on future numbers.
			Initial jobless claims are still well below
			historical average. However continuing claims
			rose to the highest level since November 2021
Weekly Claims for			perhaps because out of work people can't find
Unemployment Insurance	219,000	Positive	jobs.
			The index has inched up from the end of last
			year, but is below 50 indicating that
			manufacturing is contracting. Survey
ISM Manufacturing Index			participants cited tariffs as the main concern
(over 50 indicates growth)	49	Negative	for their pessimism

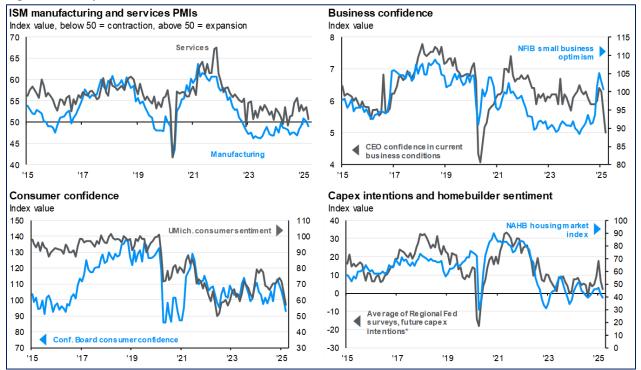
	Latest Release	Recent Trend	Notes
ISM Non Manufacturing			The services index dipped to the lowest level in
Index			9 months. Employment and new orders
(Over 50 indicates growth)	50.8	Negative	dropped bringing down the index.
	7	Ü	Inflation was 2.8% for the year. Inflation has
			been well contained although the last mile to
Consumer Prices			bring it below the Fed's preferred level of 2%
(Month over month change)	0.2%	Positive	year over year has been difficult.
(7		Like consumer prices, producer prices have
Producer Prices			been stable. Year over year producer prices
(Month over month change)	0%	Positive	rose 3.2%
(Retail sales inched up from the previous
			month but there are signs that there is a sharp
			decline in discretionary spending as receipts
Retail Sales			from restaurants and bars declined
(Month over month change)	0.2%	Negative	significantly.
(1201111 0 vol monen eminge)	0,270	11084110	Consumer confidence declined for a fourth
Consumer Confidence			consecutive month. Both present situation and
(Conference Board)	92.9	Negative	future expectations declined remarkably.
(comercine Board)) - 9	riogativo	Durable goods orders rose for the second
			month. However, this could be because of
			front loading ahead of tariffs. Orders for
Durable Goods Orders			nondefense capital goods excluding aircraft, a
(Month over month change)	0.9%	Positive	proxy for business spending, fell 0.3%.
(Month over month enunge)	0.970	T OSICIVO	Industrial production rose the most in a year
			driven by strong durable goods manufacturing
			and the rebound in mining activities. However,
Industrial Production			this could be because of stockpiling ahead of
(Month over month change)	0.7%	Positive	tariff increase.
(Month over month enunge)	0.770	T OSICIVO	Capacity utilization has been steady and close
Capacity Utilization	78.2%	Positive	to its long term average.
cupacity etimeation	70.270	T OSICIVO	Housing starts rose to the highest level in a
			year as low housing inventory spurred builders
			to act. However, builder sentiment continues
			to sour with worries of trade wars and price
Housing Starts	1.50 Million	Positive	increase.
Troubing bear to	1.00 1.1111011	1 3011110	Home prices continue to hit all time highs.
Home Prices (Case-Shiller			New York recorded the highest gain among 20
Home Price Index- Year over			cities in the index, followed by Chicago and
Year)	4 70%	Positive	Boston.
Tour)	7.7070	1 0011110	The latest estimate of 4th quarter GDP showed
			continued growth. In 2024, the US GDP grew
			by a healthy 2.8% as compared to 2.9% in
			2023. However, the GDP is expected to have
CDP (Paul Annualized)	0.4%	Positive	slipped in the first quarter 2025.
GDP (Real, Annualized)	2.4%	rositive	supped in the first quarter 2025.

Source: Bloomberg, www.federal reserve.gov, www.bls.gov, www.ismword.org, www.nahb.org

US stocks of all kinds had a difficult first quarter and dropped for the year. While stocks of companies outside the US and commodities rose, as the US dollar declined (A weak dollar vs other currencies helps non-US stocks and commodities). Interest rates dropped in the first quarter and therefore bonds rose (They have an indirect relationship). Within US stocks, value stocks shone and outperformed growth stocks as valuation concerns were heightened with market volatility.

The US economy had been faring well with sturdy growth, plentiful jobs and declining inflation as seen in the table above. However, with the heightened risk of Tariffs, survey data from consumers and business shows a significant decline in sentiment as seen in Figure 1. It remains to be seen if these survey data will translate into weaker hard economic data.

Figure 1: Survey Data



Source: JP Morgan

The Tariff announced by President Trump on April 2, turned out to be significantly harsher than expected. When fully enacted, it will take effective US tariff rates to the highest level in over 100 years. These rates could get higher if sector specific rates(232s') are implemented as seen in Figure 2. The expected impact on US GDP growth rate could be over -1% initially before tapering off to -0.6% (Figure 3). Tariffs and trade policy uncertainty are also expected to affect countries/regions around the world as seen in Figure 4

As is the case usually, these forecasts on the impact on GDP are in some cases based on assuming 'all else will remain equal' and in other cases can underestimate the resilience of businesses in adapting to changes. The number of companies addressing the impact of tariffs and their company's plans to address increased to the highest level in 10 years in March, well before the latest tariff announcement. (Figure 5). While the initial impact on corporate earnings could be significant, some companies are navigating uncertainty expertly and making their employees happy.

The US Federal reserve held interest rates steady at 4.25%-4.50% in March, after cutting them a full percentage point last year, citing elevated inflation and an uncertain economic outlook. Chairman Jerome Powell said that he expects President Trump's tariffs to raise inflation and lower growth. He also said the Fed is 'well positioned to wait for greater clarity before considering any adjustments to policy stance and that it is too soon to say what will be the appropriate path for monetary policy'. Federal Funds futures markets are reflecting a 66.8% chance that the Fed will keep its benchmark interest rate at

the current range of 4.25% to 4.5% at its next policy meeting in May, but then cut its rate by at least 25 basis points in June.

Figure 2: US Tariff rates over time vs expected

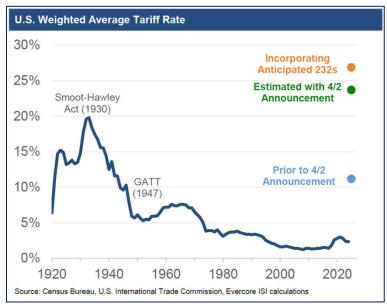
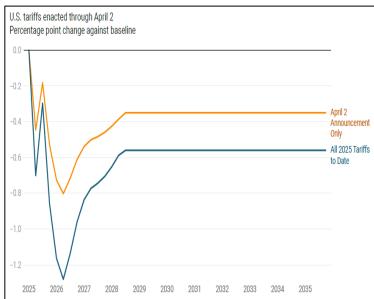
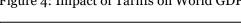


Figure 3: Expected impact of Tariffs on US GDP growth



Source: Evercore ISI

Figure 4: Impact of Tariffs on World GDP



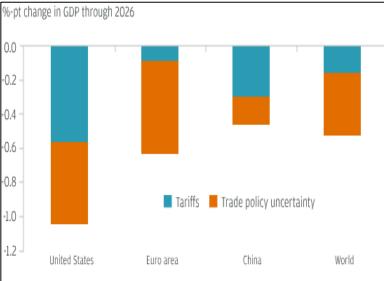
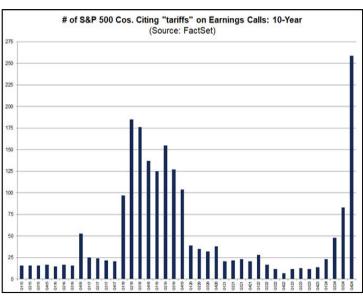


Fig 5: Number of companies citing Tariff as of 03/10

Source: The Budget Lab at Yale



Source: IMF Source: Factset

While the global markets have clearly signaled economic turbulence ahead, the future path of the markets could surprise in seemingly irrational ways. For example, potential fallout from tariffs dominated the news in March, and yet stocks of the primary targets for tariffs—Canada, Mexico, and China—were up for the year. This echoes outcomes during Trump's first term in office, when the Chinese stock market outperformed the US despite contentious trade discussions throughout those four years. The lack of negative impact on tariff-target stock markets doesn't mean investors have tuned out trade

policy discussions. Market prices incorporate the aggregate expectations of investors. It could be that tariff developments thus far were in line with those expectations and therefore already priced in by the market.

Over the long term, turbulent events such as these seem like a blip in the long-term graph of stock appreciation. SEE HERE. Seen from a long-term perspective, market drops such as the one we are experiencing are a much smaller part of the trajectory than the rallies (i.e. stock appreciation) as seen in Figure 6. However, the speed and magnitude of price drops are almost always higher than price gains, leading to a stronger emotional response to the former than the latter, as discussed previously. SEE HERE. Successful investing requires one to capitalize on the favorable long-term odds and protect permanent loss from the unfavorable short-term odds, by creating diversified, resilient portfolios and good planning.

S&P 500 Index total returns in USD, January 1926–December 2024 Using a 20% threshold for downturns **Bull Market** 844% 155 months 181 months 153 months 1,000% S&P 500 Index Total Return (Logarithmic Scale) 70% -23% -22% 18 months 6 months 19 months -43% -31% 21 months 13 months -100% 1926 1932 1945 1951 1958 1971 1977 1990 2003 2010 2016 2022 Bear Market

Figure 6: Bull and Bear markets (>20% drop in prices) over the long term

Source: Dimensional Fund Advisors